

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 00820 240822Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----115561 241257Z /45  
R 240441Z JAN 78  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6568

UNCLAS TEHRAN 0820

E.O. 11652: N/A  
TAGS: BBSR IR  
SUBJ: WTDR/FTI/ PHARMACHIMIE S.A.

REF A. 77 USDOC 16845 B. 77 USDOC 24247

1. IRAN  
OFFICE USE: 2. 507 3. 0095000 4. 01  
5. PHARMACHIMIE S.A.  
6. KM 8, KARAJ ROAD, P.O. BOX 669  
7. TEHRAN  
8. CONTACT: MR. SOUFER FOROUZAN  
9. TITLE/ MANAGING DIRECTOR  
OTHER OFFICIALS ARE: MR. KAMRAN FOROUZAN  
10. PHONE 976060/61 11. TELEX 21-3881  
12. CABLE: FOROUZAN CHIMIE TN  
13. ESTABL 1963 14. EMPL 150 15. SIZE: LARGE  
16. REPUTATION: GOOD 17. RPT DATE 1/78  
OFFICE USE: 17. K 19. NA 20. NA 21. NA 22. NA  
23A. 28340 MFG IMP DIST PHARMACEUTICALS  
23B. 28440 MFG IMP DIST COSMETICS  
23C. 32210 IMP COSMETIC AND TOILETRIES JARS, GLASS  
24. FOREIGN SALES: LOCAL ONLY  
25. FINANCIAL REFS: BANK MELLI IRAN  
26. TRADE REFS: CENTRAL PHARMACAL CO. USA  
27. FOREIGN FIRMS REPRESENTED: CENTRAL PHARMACAL COMPANY,  
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CHICAGO, ILL PHARMACEUTICALS; 1971; GARNIER, PARIS, FRANCE,  
COSMETICS, 1973; EXPANSCIENCE, PARIS, FRANCE, COSMETICS, 1971;  
INNOXA, PARIS, FRANCE, COSMETICS, 1971; ONO PHARMACEUTICAL CO.  
OSAKA, JAPAN, PHARMACEUTICALS, 1971; MEIJI, PHARM. CO.,  
TOKYO, JAPAN, PHARMACEUTICALS, 1971.  
28. PHARMACHIMIE MANUFACTURES AND DISTRIBUTES THROUGHOUT IRAN  
PHARMACEUTICALS AND COSMETICS UNDER LICENSING AGREEMENTS WITH

U.S., FRENCH AND JAPANESE COMPANIES. FIRM IMPORTS REQUIRED MATERIALS (SORBITOL, CAOLINE, BISMUTH AND BOTTLE JARS) FROM ABROAD AND PURCHASES GLYCERIN, SUGAR, ALCOHOL AND OTHER CONTAINERS FROM LOCAL MARKET. MAJOR PRODUCTS ARE AMPULES, SYRUPS, GAUZE AND BANDAGES WHICH ARE MARKETED BY ONE OF ITS AFFILIATED COMPANIES CALLED FOROUZAN TRADING S.A. PHARMACHIMIE OWNS 9,200 SQUARE METER PLANT OF WHICH 4000 SQUARE METERS ALLOTTED TO LABORATORY. MR. SOURFER FOROUZAN, MANAGING DIRECTOR, HOLDS 90 PERCENT OF SHARES AND OTHER 10 PERCENT ARE SOLD TO CLIN-BYLA INTERNATIONAL, NATIVELLE, FRANCE AND BRUNEAU CO. ROGER-BELLON, FRANCE. BANKING SOURCE REPORTS FIRM HAS REGISTERED CAPITAL AT 60 MILLION RIALS (\$85,200 WITH "GOOD" REPUTATION. FIRM REPORTS ITS WORKING CAPITAL AT 112 MILLION RIALS (\$1.59 M) AND ANNUAL SALES VOLUME AT 180 MILLION RIALS (\$2.5 MILLION). FIRM HAS GOOD REPUTATION AND EMBASSY RECOMMENDS IT AS TRADE CONTACT. 29. PREP: A.A. RAZBAN APPRO: DAVID E. WESTLEY. SULLIVAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Status:** NATIVE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014